

# Reference for "The Site Foreman"

November 4, 2005

To Whom it may concern

We embarked on planning a home renovation over two years ago and found it very slow going as we had never done anything like this before and we had no industry contacts.

A few months ago after getting an architect to give us a design we then had to decide how we were going to get accurate costs for the renovation. Do we become home builders and take the whole risk ourselves? or use a project manager that would charge a very large amount to cost the entire project independently and then get separate quotes for all the tasks. If we went down this route we could end up with a large bill for planning only to find that we couldn't afford the renovation as it was originally designed. Alternatively we could send out tenders to builders and get fixed price quotes.

We then found the Site Foreman Company. They were ideal as they would do as little or as much of the project as we wanted. They had building contacts and past experience with several builders which is always invaluable. In effect they can be thought of as a broker to find builders, although we also used some that we found.

We decided to get them to help write the tender for a fixed price building contract, and once the quotes came back we could play it by ear. We could walk away at that point after spending a couple of thousand knowing that the quotes we got were realistic & competitive. There are many pitfalls when specifying details in a building tender and it was clear once pointed out by the Site Foreman how simple omissions could be costly once the builder had started.

The Site Foreman were always on hand by phone even at weekends during the tender process, they sat with us during the contract signing, and helped with last minute panics to advise and negotiate with the builder and associated inspectors to get the project started.

I wouldn't hesitate to ask the Site Foreman again should we embark on another project.

Sincerely,

B.Ogden